

Message Text

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PAGE 01 QUITO 00257 122056Z

ACTION COME-00

INFO OCT-01 ARA-10 ISO-00 EB-07 TRSE-00 OMB-01 AID-05

XMB-04 FEA-01 INT-05 CIAE-00 INR-07 NSAE-00 /041 W

-----122328Z 021880 /73

R 121542Z JAN 77

FM AMEMBASSY QUITO

TO SECSTATE WASHDC 2838

INFO AMCONSUL GUAYAQUIL

UNCLAS QUITO 0257

E.O. 11652: N/A

TAGS: BEXP, EC

SUBJECT: PRODUCT OPPORTUNITY-GENERATOR SETS

REF: A) 76 STATE 281719, B) 76 QUITO 8562, C) STATE 5586

1. REF B WAS UPDATE TO TENDER NUMBER 331/01/T0052 WHICH ANNOUNCED EXTENSION OF BID DEADLINE UNTIL JANUARY 14, 1977. EMBASSY BELIEVED THIS ANSWERED COLT INDUSTRIES CONCERN OVER STATUS OF TENDER.

2. GOE MINISTER OF NATURAL RESOURCES SIGNED LOAN AGREEMENT WITH JAPAN DURING HIS EARLY DECEMBER VISIT TO THAT COUNTRY. LOAN COVERED FINANCING OF 70 MW GENERATING PLANT NOW BEING INSTALLED BY JAPANESE FIRM. ADDITIONAL FUNDS WERE ALLOCATED TO RURAL ELECTRIFICATION.

3. AS REPORTED ON NUMEROUS OCCASSIONS BY EMBASSY, INECEL, THE GOE ELECTRICAL AUTHORITY IS DESPERATELY SEEKING FINANCING FOR ALL ITS VENTURES. THIS RECENT JAPANESE LOAN DOES NOT CLOSE DOORS TO US SUPPLIERS WHO CAN OFFER SATISFACTORY FINANCING ANY MORE THAN RECENT \$30 MILLION U.S. CITIBANK LOAN CLOSED OUT FOREIGN COMPETITION.

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PAGE 02 QUITO 00257 122056Z

4. ECUADOR PRESENTS MAJOR OPPORTUNITIES FOR US ELECTRICAL EQUIPMENT SUPPLIERS AS COUNTRY PURSUES ITS TEN-YEAR, BILLION-DOLLAR ELECTRIFICATION PROGRAM. ALL PURCHASE DECISIONS ARE HOWEVER HIGHLY INFLUENCED BY FINANCING ARRANGEMENTS OFFERED BY THE SUPPLIER. BLOOMFIELD

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 12-Jan-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977QUITO00257
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770012-0602
Format: TEL
From: QUITO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770159/aaaabzgt.tel
Line Count: 61
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 655670da-c288-dd11-92da-001cc4696bcc
Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
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Review Content Flags:
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Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3615116
Secure: OPEN
Status: NATIVE
Subject: PRODUCT OPPORTUNITY-GENERATOR SETS
TAGS: BEXP, EC
To: STATE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/655670da-c288-dd11-92da-001cc4696bcc
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